

Premium partnerships

EQUIPMENT SPECIALIST, **JOST AUSTRALIA**, HAS COMPLEMENTED THE NATION'S TIPPER BUILDING SCENE, PROVIDING ORIGINAL EQUIPMENT MANUFACTURERS LIKE **GRAHAM LUSTY TRAILERS** WITH QUALITY COMPONENTS.

Widely recognised for supplying trailer builders with a variety of gear from turntables and king pins to mounting plates, fifth wheel couplings and hydraulic cylinders, JOST Australia has been a major contributor to the country's road transport industry. For more than two decades, JOST Australia has maintained a solid commitment to its business associates, ensuring product availability and ongoing support via an exceptional service network.

"Our service network is a big effort from the whole JOST team," according to JOST Australia's Shona Scott, Area Manager for Queensland and Northern New South Wales. "We do our best to look after our customers."

One original equipment manufacturer in particular that has worked closely with JOST Australia to perfect its tipper builds is Brisbane-based Graham Lusty Trailers. "We have been using JOST products on and off since the business started, making JOST components a standard across all our trailer builds since 2014," says Managing Director, Graham Lusty – adding that his team specialises in the construction of lightweight aluminium trailers, specifying JOST landing legs, turntables, ball races, hoists, body locks and king pins. "JOST always has the products we need on-hand."

One of the more recent tipper builds that Graham Lusty Trailers has worked on is an AB triple combination for Paton's Bulk Haulage,

Fast Fact

Queensland-based business, Paton's Bulk Haulage, specialises in the transportation of grain, fertiliser, hay and other bulk materials. Owner, Adrian Paton, says that he has worked with original equipment manufacturer, Graham Lusty Trailers, to expand his fleet with tippers spec'd with JOST Australia's range of components for more durable and efficient tippers.



which operates from Malu, Queensland. "Graham Lusty Trailers started building trailers for Paton's Bulk Haulage in 2016, upgrading the fleet's tipper capabilities to haul fertiliser and grain materials," Graham Lusty says. "The first AB triple combination was built in October of 2016, and we delivered another one the following year," he says – adding that the professional relationship with JOST has really stepped up in the past two years, fitting more and more JOST components as a standard. "Paton's AB triple combinations feature JOST fifth wheels, landing legs, body locks and hydraulic hoists."

Graham Lusty says that these tippers are built to be versatile to accommodate a range of bulk cargo freight tasks. "While Paton's Bulk Haulage predominantly works with fertiliser and grain, the AB triple combinations we have built are spec'd for heavy-duty use for a selection of materials, maximising

their practical applications for the fleet. The hoists, in particular, are optimised for corrosion protection (all hoist stages chromed as standard), ensuring better equipment durability and longevity."

Adrian Paton, owner of Paton's Bulk Haulage, says that it is important to invest in quality trailers. "The company has a fleet size of about 45 trailers, and through experience it has become clear how vital it is to specify quality trailers and tippers built from premium parts. The JOST turntables, for instance, are a great product. When vehicle operators are carting bulk materials over long distances, it is crucial that they are using road transport equipment that is reliable and more than adequate for the task. Overall, the AB triple combinations built by Graham Lusty Trailers, backed by JOST's range of components, are serviceable and will support the fleet for years to come."



Fast Fact

Last year, JOST Australia tripled its company's footprint by moving to a new, bespoke facility in Melbourne's western industrial centre in Derrimut, Victoria. General Manager, Sales & Marketing, Corey Povey says the investment in a new facility will provide a number of benefits for JOST customers across the country. "With the additional space, we have been able to expand our warehousing space, include new racking and more roller doors for improved goods receipt and dispatch, which gives us productivity and efficiency gains in providing more products to our customer as demand increases," he says – adding that the improved service for customers is a priority outcome from the facility upgrade, and not only will the fulfilment speed improve, but also the depth of the service JOST Australia can provide.

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